

.....
**Invacare supports National
Bed Month**

.....
**Exciting NEW additions to
the Ocean®**

.....
**Introducing a NEW SB 755®
model**



New Products Inside!

Trusted Solutions, Passionate People



Hello...



This Spring, beds have been a real focus for Invacare. As one of the world's largest bed manufacturers we celebrated **National Bed Month** throughout March, which is organised every year by 'The Sleep Council'. If you missed our articles on electric profiling beds, you can still catch up on the content, see page 3.

Our customers tell us that having the right amount of accessible information is a real benefit to them, especially when they are out and about in the community, carrying out assessments. So we are working on making our product information more interactive and easily accessible on electronic devices, such as tablets and mobile phones. Keep a look out for our e-catalogues, new videos and website updates in the forthcoming months.

Finally, we welcome a new member of staff for the Midlands region. You can meet Tom Littley, our new Business Development Manager for Safe Patient Handling Products on the back cover.

Thanks

Lisa Cook

Product Manager - Lifestyle

Product Focus: Invacare Sling Range

Invacare offers a superb range of sling styles that help to support clients and carers in achieving a variety of transfers and positions. The slings, which have been developed with the collaboration of Occupational and Physiotherapists, are designed to ensure **optimal fit and support** for the client, whilst ensuring ease of application for the carer.



Invacare's sling range, which consists of **over 90 variants**, comes with colour coded strap adjustment and is available in a **variety of fabric types**. Furthermore, an extensive range of accessories help deliver further comfort and safety during transfers.

For more information on Invacare's sling range or to request a sling assessment kit, please contact your local **Invacare Business Development Manager** or our **Customer Services** team on either **01656 776222** or ordersuk@invacare.com.

Invacare celebrates National Bed Month

Throughout March, Invacare celebrated all thing's beds, as they participated in **National Bed Month**.

The campaign, which has been run by **The Sleep Council** since 1990, aims to make people aware that a comfortable bed, and a good night's sleep, are vital for maintaining health and well-being.

To celebrate the month, the Invacare SPH team conducted a social media campaign that raised awareness of the importance of sleep for health. We also educated followers on the wide range of benefits for clients and carers that are associated with electric profiling beds.

Articles, videos, images and facts were posted on **@InvacareSPH** to help share the important messages. Some of the articles that were shared include :

'How an electric profiling bed can help you'

'Height adjustable beds explained'

'Understanding the tilt function on an electric profiling bed'

To access this content, as well as various other insightful articles, please visit the **'Community'** page on www.invacare.co.uk.

Also, don't forget to keep checking our twitter account, **@InvacareSPH!**

National Bed Month 2017



Introducing the SB[®] 755 105cm wide mattress platform



To meet changing customer demands and market trends, Invacare has recently extended its bed portfolio by introducing a **105cm wide mattress platform** for the **SB[®] 755 range**. This 105cm wide version offers more space for clients to move around in bed whilst maximising space around the bed for carers to provide support.

The platform, which is available to order now, offers a convenient midway point between the standard 90cm wide mattress platform and the 120cm mattress platform. As with the existing versions, the new platform has a **200kg (31.5 stone) safe working load** and can be easily adapted for taller clients, as both the head and foot of the bed can be extended.

Meet The Aquatec® Ocean Family

Widely accepted by healthcare professionals since its launch in 2003, the **Aquatec® Ocean shower chair commode range** continues to provide flexible, modular solutions to a wide range of clients.

Thanks to the highly modular nature, the base models can be easily accessorised to meet a variety of needs and can also be adapted throughout their life to manage degenerative conditions such as MS and MND. As a result of their modularity, the lifetime and recyclability of the Ocean shower chairs make them a very cost effective alternative to prescription based shower chairs.

Aquatec® Ocean

The Aquatec® Ocean offers a flexible, modular solution for a wide range of clients and conditions. This shower chair commode is available in both self-propel and transit versions, as well as in an XL size, with a 180kg SWL.

Can be retrofitted into an XL version

Height adjustable, swing away and detachable footrests (Height, footrest to seat 255-495mm)

**150kg Max. user weight
180kg Max. user weight (XL version)**



New Ocean Accessories:



Shortened Leg Rests

Can be used to support abnormal posture or smaller/young adults.



Ocean Skirt

Provides a protective barrier between the commode aperture and automatic toilet systems.



Calf Support

Offers additional support and comfort on lower limbs.

Aquatec® Ocean VIP and Dual VIP

Modular tilt in space models that offer additional functionality and features to meet the needs of those with more complex conditions.

150kg Max. user weight



Aquatec® Ocean E-VIP

Powered positioning to protect carers and support client's hygiene needs.



Single carer solution*

* A full risk assessment must be carried out prior to the use of equipment with a single carer.

Did you know?



Item codes for selected Invacare® Birdie Mobile Hoists have changed

From January 2017, the item codes for three Birdie mobile hoists within the range have been allocated to new item codes to reflect a small change in the product specification. Due to market demand, the versions of the **Birdie Mobile Hoists with detachable batteries** have been simplified with removal of the **Jumbo Care control box function**.

The **new codes** for the above mentioned models are as follows:

- 3000501D2A00-0125** Birdie Mobile Hoist with manual leg opening, detachable battery.
- 3000508E2A00-0125** Birdie Mobile Hoist with electrical leg opening, detachable battery.
- 3000511D2A00-0125** Birdie Compact Mobile Hoist with manual leg opening, detachable battery.

Invacare® Medley Ergo range item codes have been updated!

Due to a minor paint colour change, the item codes for the **Medley Ergo** bed range have changed. The new colour, which has been implemented to help **enhance the performance and longevity of the paint coating**, has resulted in the suffix for each bed product code and its accessories changing from **0152** to **7042**. For example:

1556664-0152 will now become **1556664-7042**

Please contact Invacare Customer Services on either 01656 77622 or ordersuk@invacare.com to request a copy of the bulletin PU1107 regarding this topic.

The 2017-18 Safe Patient Handling Price List is now available!

The latest edition of Invacare's Safe Patient Handling price list has been released and is now available.

To request a copy of the price list, please contact your local Invacare **Business Development Manager** or Invacare **Customer Services** on either **01656 776222** or ordersuk@invacare.com. Alternatively, the price list is available to view online at www.invacare.co.uk/price-lists.



HATS off to Lisa and Esther!

Invacare's Safe Patient Handling Product Manager, Lisa Cook and Pressure Area Care Product Specialist, Esther Acton recently received new certificates to acknowledge their continued membership to the **Healthcare and Assistive Technology Society**.



**Healthcare and
Assistive
Technology
Society**

Their continued membership to the society helps to **support practitioners working in the healthcare and assistive technologies industry**. This further demonstrates Invacare's commitment to supporting members of staff in helping to deliver **professional and educated support** to customers and healthcare professionals alike.

InvAcademy – Success Through Excellence

Invacare continues to offer free training and support through the InvAcademy programme.

InvAcademy was first introduced in 2011 and has grown to be an established and well reputed training programme. InvAcademy provides a comprehensive series of over 14 educational courses, including both product and technical training on products within our Safe Patient Handling range.



For more information please click on the 'Training' tab on www.invacare.co.uk, or email Joan James on jjames@invacare.com.

The Social Corner

Don't forget to follow '@InvacareSPH' on Twitter to keep up-to-date with the latest product launches, exhibition visits and news from Invacare's Safe Patient Handling team!

To keep up with the latest company and industry news, give 'Invacare UK' a like on Facebook and subscribe to 'Invacare Ltd – UK' on YouTube for product videos and testimonials.

Also, keep an eye out for a new Ocean video that is coming very soon!



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MEET... Tom Littley

Tom joined Invacare last July as the Business Development Manager for Safe Patient Handling in the Midlands region. Tom has over 11 years of experience in the healthcare industry and joined Invacare from AAT, where he worked as an Area Manager for 3 years.

Quick Fire Five with Tom...

1. How would you describe yourself in two words? **Tenacious and approachable**
2. What are your hobbies? **Thai boxing, photography and spending time with my family**
3. What is your favourite film? **Shawshank Redemption**
4. Perfect holiday destination? **Anywhere that is warm and sunny**
5. Why Invacare? **Because they are one of the market leaders in the industry and are ethical in helping disabled people live life independently.**



What's this? Simply scan this code with the QR reader on your Smartphone to visit www.invacare.co.uk

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